

CAMPAIGN SUMMARY

Lincoln City Half Marathon is a running event that will take place on 18th September 2022. It is being organised for the first time by Lincoln City Foundation and in partnership with Curly's Athletes.

Target Audience and Digital Marketing Purpose

As the Half Marathon is a running event, the purpose of the digital marketing campaign and the target audience is going to change leading up to the event.

July and August

Purpose

Encourage more sign up to meet target.

Audience

- Existing Runners, especially long-distance runners
- Located in Lincolnshire, East midlands area or any runners that travel a lot for marathons

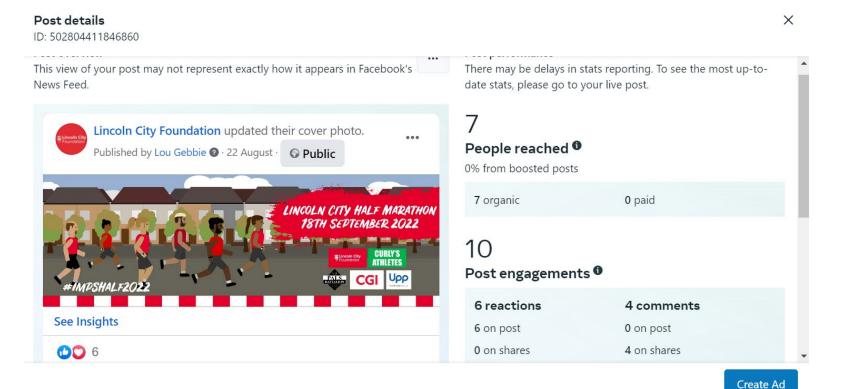
September

Purpose

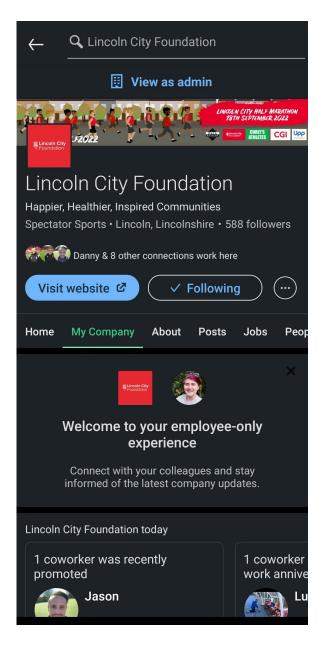
- Give exposure to sponsors by giving as much social media coverage to them as possible.

Exposure will be measured through social media impressions.



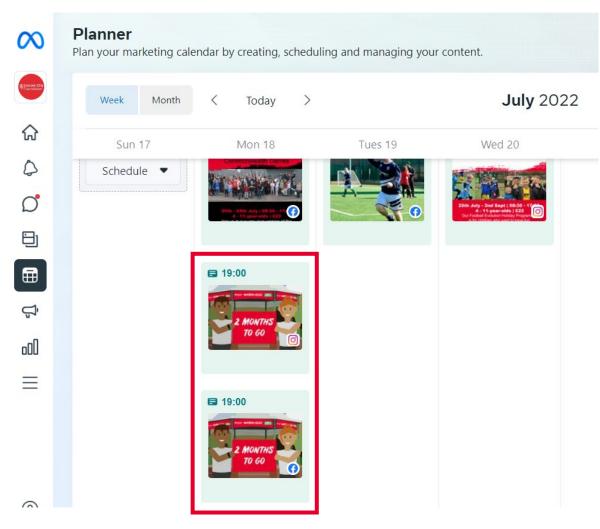


Facebook cover

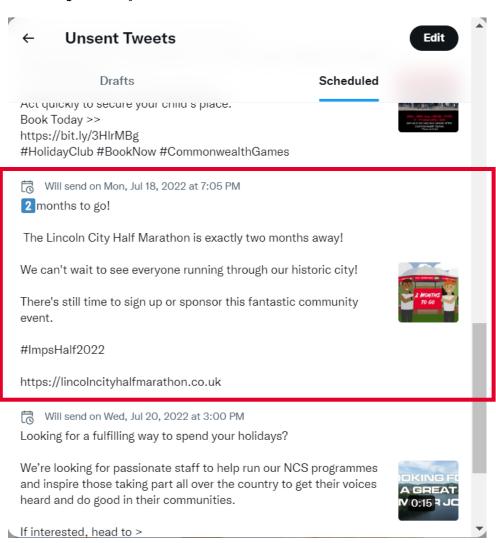


Instagram feed

SCHEDULING EXAMPLE - 2 MONTHS TO GO

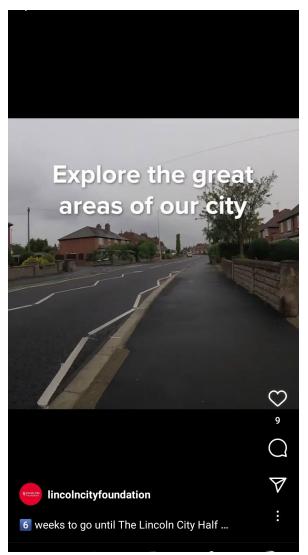


Meta Business suite used to schedule Facebook & Instagram



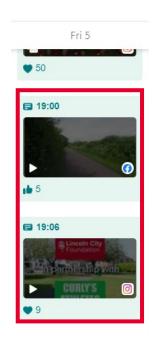
Twitter

ROUTE VIDEO- DOST









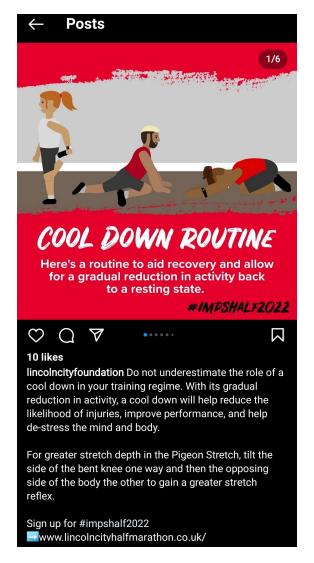
Meta Scheduling

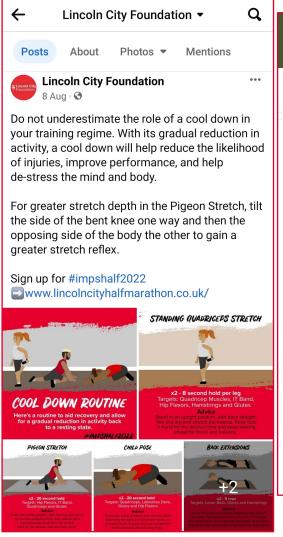
Twitter

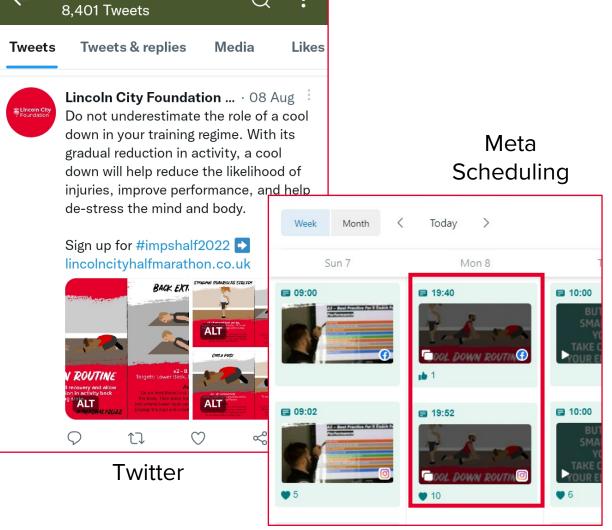
Instagram

Facebook

TRAINING TIPS - POST







Lincoln City Foun...

Instagram

Facebook

COUNTDOWN - DOSTS



Instagram



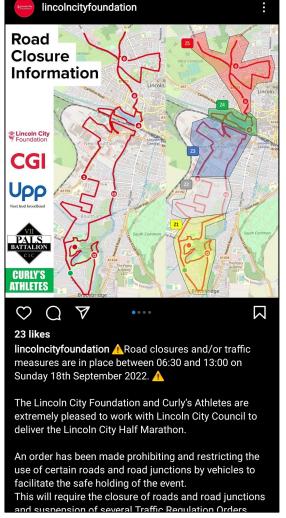
Facebook





Twitter

EVENT INFORMATION POSTS -ROAD CLOSURES



Road Closure

information

before

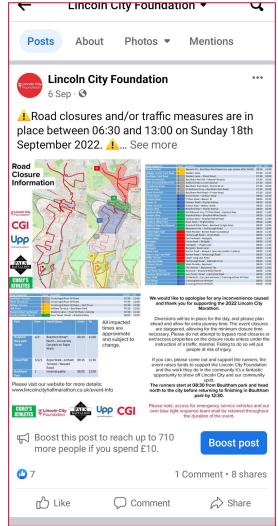
changes we

made to the

route due to

national

mourning.





Instagram Facebook Twitter

EVENT INFORMATION POSTS -ROAD CLOSURES & CHANGES

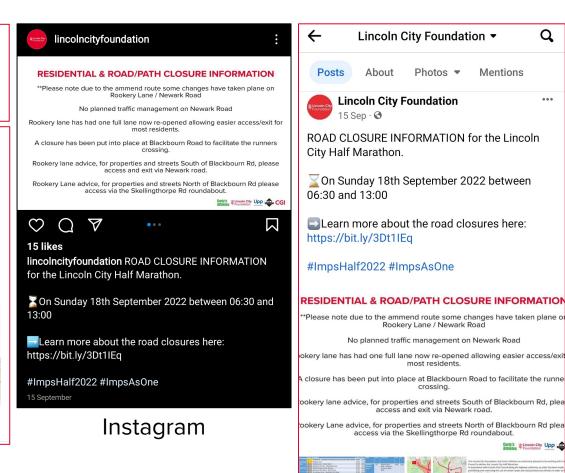
Road Closure information after changes to the route



Twitter

as and streets North of Blan

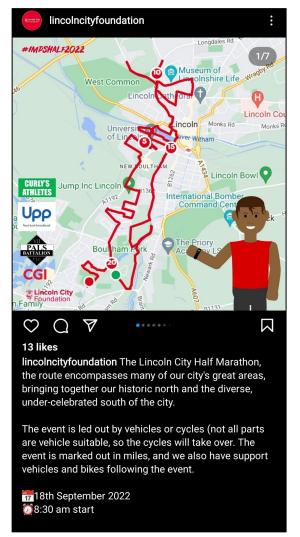
17 2

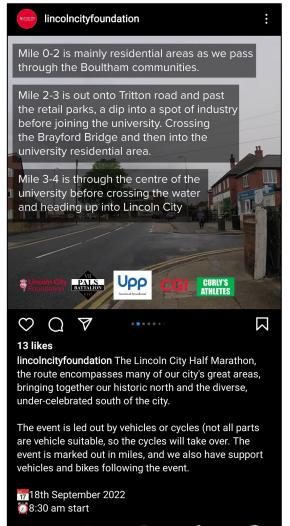




Post announcing that event was still going ahead with a few changes

EVENT INFORMATION POSTS -ROUTE









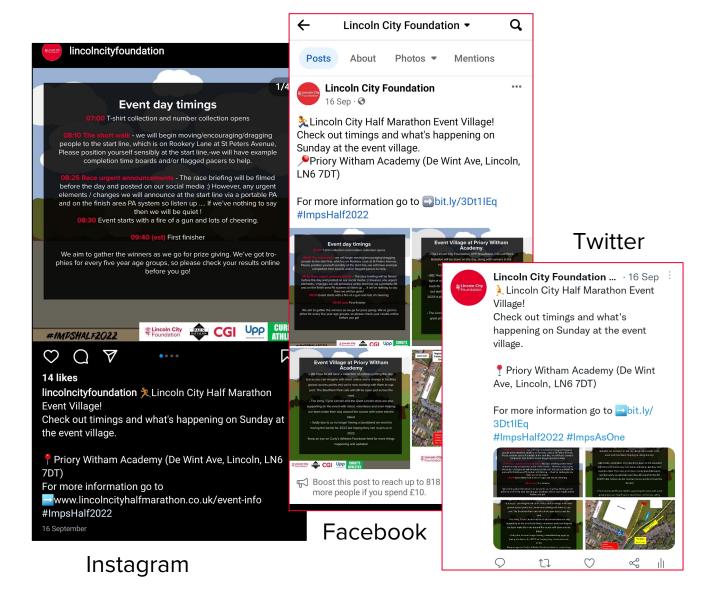
Instagram Facebook

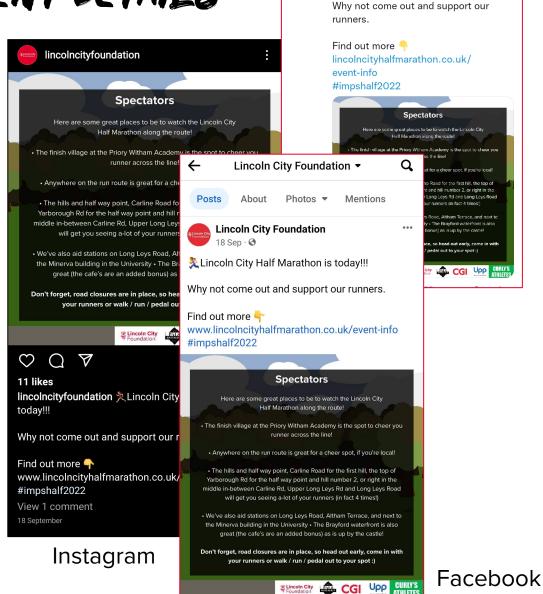
Twitter

Lincoln City Foundation ... · 18 Sep

🧎 Lincoln City Half Marathon is today!!!







EVENT DAY

During the event, I posted videos and photos of the event village and what was happening on Instagram and Facebook stories. I also reshared stories from our runners and spectators.

After the event finished, I sorted through and posted the top photos I took of the event on our top three social media platforms



Instagram

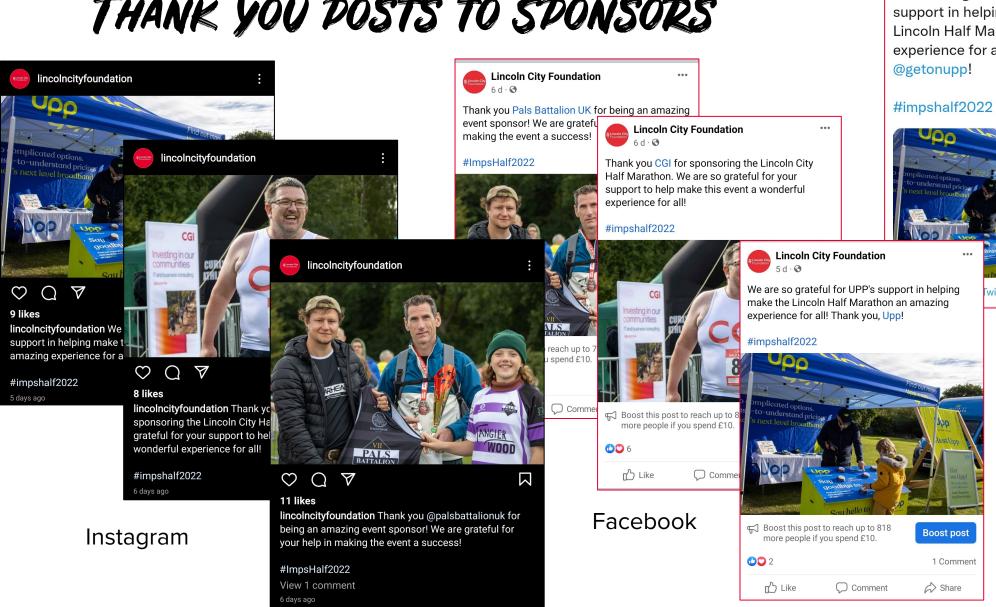


Facebook



Twitter

THANK YOU POSTS TO SPONSORS





Twitter



Thank you @CGI UKNEWS for sponsoring the Lincoln City Half Marathon. We are so grateful for your support to help make this event a wonderful experience for

#impshalf2022



17:04 · 22 Sep 22 · Twitter Web App

DATA FROM POSTS ENCOURAGING SIGN-UPS

Posts	Platforms	Reach	Link Clicks	Post type	
Only a few months left until the	Facebook	958	5	Graphic saying Lincoln City Half Marathon	
Only a few months left drift the	Twitter	5,844	17	Graphic saying Encourt City Hair Marathon	
Creat work average from the St. How is a very one class's	Facebook	1,000	unknown	Share/link running group	
Great work everyone! 衡 🏂 How is everyone else's	Twitter	562	unknown	Quote Retweet	
Running in the summer heat? Here 3 tips	Facebook	776	1	Graphic of people running in the sun	
we are sharing amazing stories. Starting with Charlotte	Facebook	1,260	14	Blog Link	
we are sharing amazing stories. Starting with Chanotte	Twitter	766	9	*Link clicks are for the blog	
Lincoln City Foundation have partnered with Pals Battalion	Twitter	1,035	6	Photo and Link to press release	
A great challenge for a worthy cause - we look forward to	Twitter	718	no link	Retweet	
Keep going Charlotte! 👍 🖒 We hope all those training for	Twitter	524	no link	Retweet	
Explore the great areas of our city with the Lincoln City	Facebook	1,320	9	Video of Route	
2 months to go! The Lincoln City Half Marathon is exact	Facebook	2,942	24	2 months countdown graphic	
2 months to go: The Emcont City Hall Marathorn's exact	Twitter	1,455	4	2 months countdown grapme	
We've got a new blog post on our Reasons to Run series	Facebook	814	8	Blog Link	
we ve got a new blog post on our reasons to run series	Twitter	353	3	*Link clicks are for the blog	
New blog Post! Dan shares his reason for running for the	Facebook	1,825	45	Blog Link	
	Twitter	1,663	7	*Link clicks are for the blog	
ోలు రాజు - Retweet	Twitter	528	no link	Retweet	
6 weeks to go until The Lincoln City Half Marathon!	Facebook	455	2	Video of Route	
weeks to go until The Emedia City Flan Wardthon	Twitter	4,742	18	video of Route	
New blog Post! Matthew shares his reason for running	Facebook	738	8	Blog Link	
ricw blog rost. Matthew shares his reason for familing	Twitter	375	4	*Link clicks are for the blog	
Do not underestimate the role of a cool down in your	Facebook	909	1	Infographics of a cool down routine	
	Twitter	290	0	imographies of a coor down routine	
Nice work everyone! Tinal weeks to get prepared for the	Twitter	496	no link	Retweet	
1 month to go! The Lincoln City Half Marathon takes	Facebook	470	1	1 month countdown graphic	
i month to go. The Emcont City Flan Marathon takes	Twitter	228	1	Tillonal coalitaowii grapiile	
🔊 Broadband supplier Upp have joined the companies	Twitter	2,885	no link	logo graphic image	

SIGN-UPS - RESULTS

Total Runners	1211
Total Volunteers	31
Total Facebook Reach	12,691
Total Twitter Impressions	22,464
Total Reach/Impressions	35,155
Total Facebook link clicks	109
Total Twitter link clicks	78
Total link clicks	187

EXPOSURE FROM POSTS - PALS BATTALION



Platform	Reach	Engagement	Value
Facebook	29,308	3,854	£280.51
Instagram	4,413	237	£32.25
Twitter	16,613	485	£49.56
Total	50,334	4,576	£362.32

EXPOSURE FROM POSTS - CGI



Platform	Reach	Engagement	Value
Facebook	24,355	2,999	£212.66
Instagram	4,749	254	£34.05
Twitter	16,625	485	£47.71
Total	45,729	3,738	£294.42

EXPOSURE FROM POSTS - UPP BROADBAND

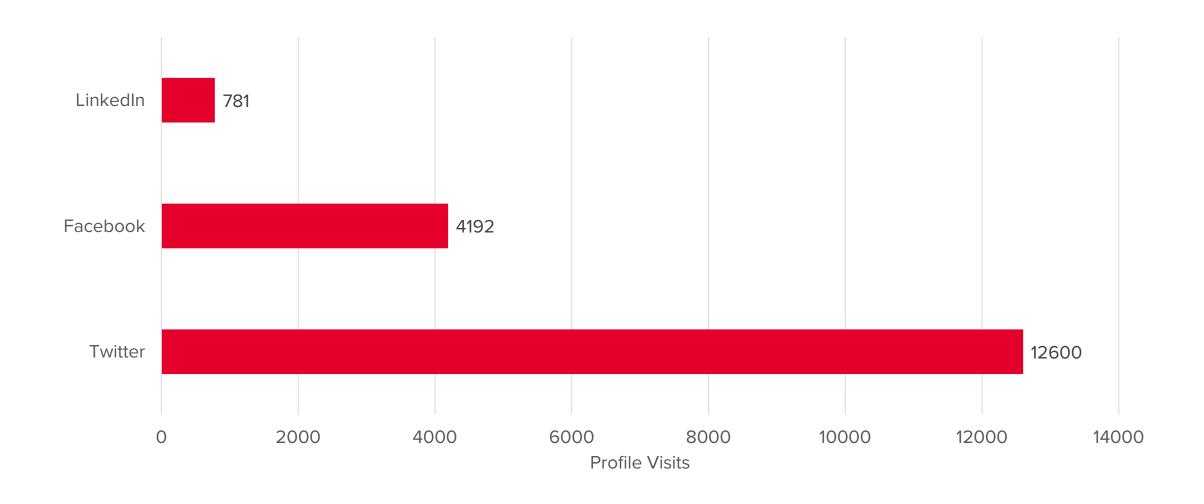


Platform	Reach	Engagement	Value
Facebook	22,697	2,830	£204.60
Instagram	4,331	234	£31.36
Twitter	19,453	515	£54.95
Total	46,481	3,579	£290.91

EXPOSURE FROM LOGOED BANNERS

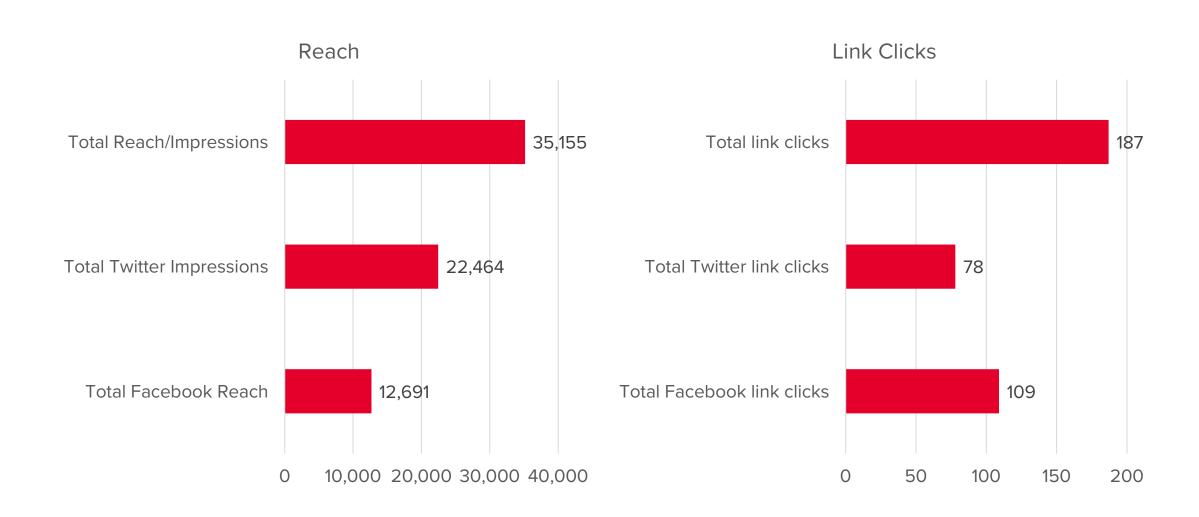
Platform	visits
Twitter (in sept)	12600
Facebook	4192
UPP	781

SOCIAL MEDIA EXPOSURE - BANNERS



EVALUATION

SIGN=UDS - RESULTS



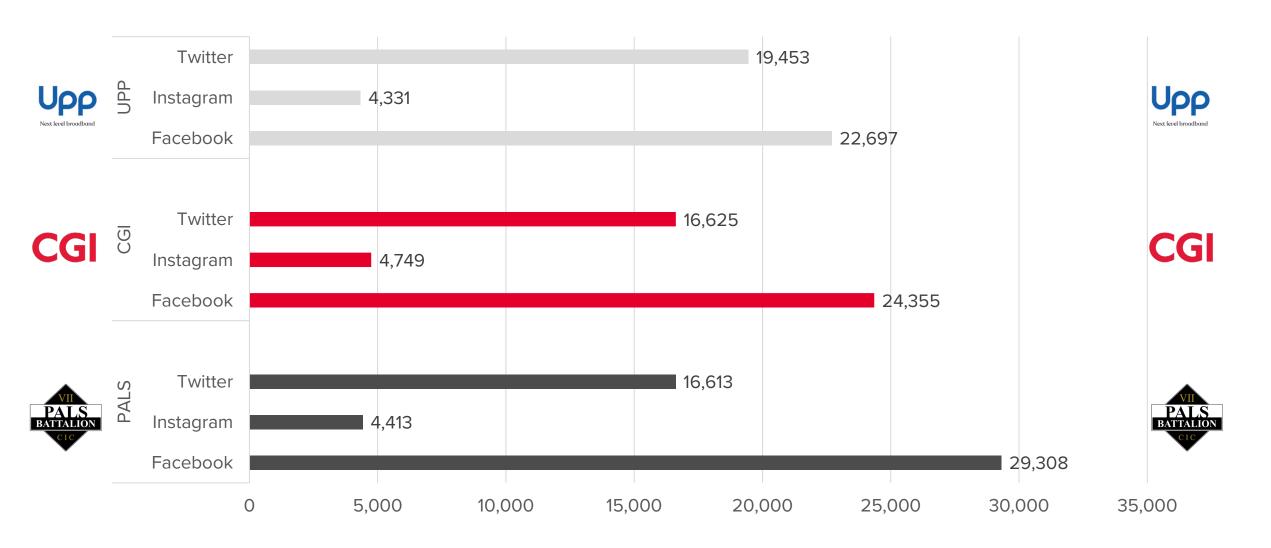
SUMMARY OF SIGN UP POSTS

In the end, we met our target of 1200 before September we also got over 31 volunteers.

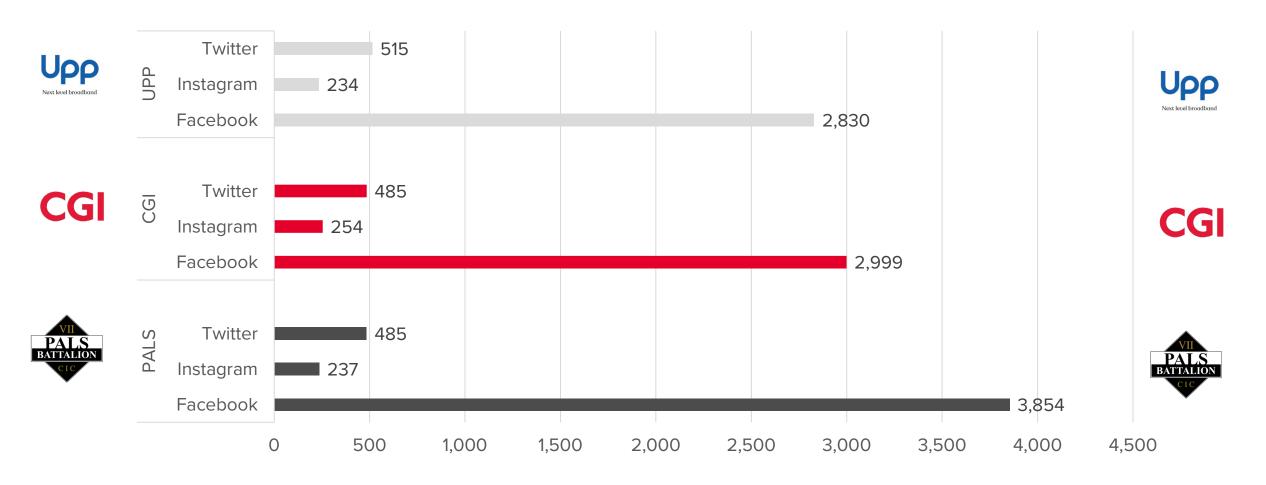
Interestingly, Twitter was more successful in reach/impressions for these posts. This probably was helped by Lincoln City FC retweeting our tweets.

For link clicks, Facebook has high numbers, but they were both useful for meeting our target.

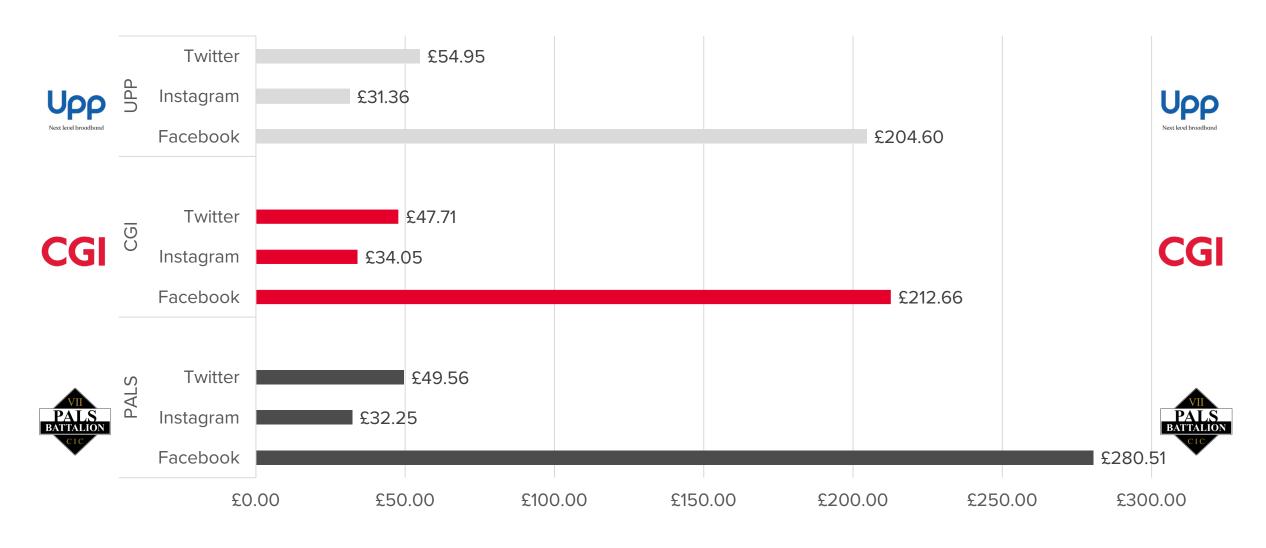
SOCIAL MEDIA POSTS EXPOSURE - REACH



SOCIAL MEDIA POSTS EXPOSURE - ENGAGEMENT



SOCIAL MEDIA POSTS EXPOSURE - MONETARY VALUE



SUMMARY OF EXPOSURE THROUGH SOCIAL MEDIA POSTS

The reach has been good, especially on Facebook.

The second most successful platform is Twitter

Posts with PALS Battalions have been very successful

This is probably because they were the first sponsor announced, and their brand and business is similar to Lincoln City Foundation.

PALS is a non-profit that focuses on 'positive community impact' within various communities through sporting, mental, physical and none clinical forms of support. They run a mixture of sporting activities.

One thing I have realised from the data is how low the numbers are for our Instagram compared to Twitter and Facebook. Therefore, we will need to re-work our marketing strategy for this platform.